



28 March 2012

Mr. Aidan J. Barry, President  
Executive Furnishings  
8 Hersey Lane  
Stratham, NH 03885

Dear Prospective Client:

I offer a professional reference for Executive Furnishings, having done several projects with them over the years. The projects have been varied in scope and have required different degrees of attention to the special needs of each client. The value of furnishings specified and purchased has ranged from \$190,000 - \$50,000.

Aidan's company is exceptional. They are accessible, flexible, patient and highly knowledgeable; offering quality products, competitive proposals and seamless delivery and installation.

It is important to us that the furnishings add to the overall design intent of our projects and with Executive Furnishings I have been able to spend the time making sure that we find, specify and select options that do.

Executive Furnishings enables us to meet our client's commercial furnishing needs with the best price and quality products. I have never had a problem with a product, which is in part attributable to their thorough knowledge of what they represent and sell. Yet if I did have a problem I trust that Aidan would resolve the matter fairly and quickly.

We not only depend on Aidan for our clients but have depended on him for our own furnishing needs.

Please feel free to give me a call if you'd like to discuss my experience with Executive Furnishings in greater detail.

Sincerely,

A handwritten signature in black ink that reads 'Karina L. Schacht'.

Karina L. Schacht  
Architect