



JSA

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To whom it may concern:

As the Director of the Interior Design Studio at JSA Inc., I have had the pleasure of working with both Aidan Barry and Matt Tsopas on many projects during my 12 years at JSA Inc.

Aidan and Matt support us on procurement for hospitality and healthcare projects throughout New England and southern Florida. They are extremely organized - their attention to detail as project managers always makes our job as designers easier. If problems arise, Aidan and/or Matt come up with solutions, and follow through on all punch list items at the end of the project. Aidan and Matt not only provide procurement services, but also provide excellent support to us throughout the design process. Sometimes we run into lead time constraints or discontinued items, or we are simply having trouble finding the right piece to fit our project. Aidan and Matt are always helpful in coming up with budget-friendly options that adhere to our design vision.

In 2001 our office relocated to a new space and we turned to Executive Furnishings and Aidan for assistance with providing new furniture and helping to organize our move. They did a fantastic job; the office looked great when it was complete and they were able to do it with minimal downtime and disruption to our business. Ten years later our firm is moving again, and again we are turning to Aidan for assistance because we know our move will be done well and in a timely manner.

If you have any additional questions, please do not hesitate to call me. I will gladly supply you with any other information you may require.

Sincerely,



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